

# QUALITY, SKILL, FLEXIBILITY: THE SHEET METAL INDUSTRY OF NEW YORK

A **strong commitment** to labor-management cooperation is at the heart of the Sheet Metal Industry of New York. We are united in a **partnership effort** aimed at providing the highest level of quality and productivity, which translates into the **timely completion of projects with zero work-stoppages**. Because we are affiliated with national organizations, we can provide an expandable workforce by reaching out to our network of skilled, efficient, safety-conscious trades people from across the country.

Since 1898, our contractors and craftsmen have played a vital role in the development of New York City and the surrounding region. We achieve quality utilizing our **high standards on every assignment**, ensuring that your expectations for your building projects are realized in a professional and safe manner.



# GO BUILDING TRADES UNION

## QUALITY DESIGN SKILLED CRAFTSMANSHIP EXPERT INSTALLATION

**SHEET METAL**  
INDUSTRY OF NEW YORK



THE SHEET METAL INDUSTRY OF NEW YORK

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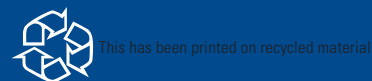
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## PUT OUR HIGH STANDARDS TO WORK FOR YOU



THE SHEET METAL INDUSTRY OF NEW YORK  
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## FROM DESIGN TO DELIVERY, WE SET THE STANDARD THE SHEET METAL INDUSTRY OF NEW YORK





## WHY BUILDING TRADES UNION?

The building trades union Sheet Metal Industry of New York is a labor and management partnership that provides the depth of technology, training, skills and workforce necessary to complete complex construction assignments of all types—from large high-rise projects, hospitals, schools and infrastructure to smaller residential and commercial developments such as strip malls and shopping centers—we set the standard. With over a century of experience, our industry is recognized as one of the most advanced networks of building trades professionals.

Working with management professionals employed by building trades union sheet metal contractors offers key advantages:

- It ensures that your project is being done using the highest standards in design, fabrication, installation and coordination of sheet metal systems.
- It ensures safe, energy-efficient indoor building environments for commercial, institutional and residential buildings of all sizes.

## ESTABLISHED, SAFE, EFFICIENT WORKFORCE

**Using our workforce, you can expect:**

- Experienced, Bonded and Insured Contractors Who Stand Behind Their Work
- Skilled Personnel Who Do the Work Right the First Time, On Time and On Budget
- Ongoing Comprehensive Safety Training and Skill Upgrading
- Responsive, Established Contractors Who Operate and Maintain Sophisticated Fabrication Shops
- Knowledge of the Latest Technology and Innovations
- Progressive Labor-Management Partnership to Tailor Programs to Meet Your Needs

**Without our workforce, you can expect:**

- Project Delays Due to:
  - Scheduling
  - Planning
  - Skilled Labor Shortages
  - Material Shortages
  - Coordination Conflicts
- System Deficiencies
  - Leakage
  - Restrictions Due to Poor Fabrication Standards
  - Restricted Access for Servicing System Components
- Liabilities
  - Lack of Insurance
  - Lack of Workers Compensation Coverage

## INVESTMENT IN SAFETY AND SKILL TRAINING

Our industry invests millions of dollars in providing safety equipment and training every year. Building trades union sheet metal apprentices employed by our contractors complete a five-year training program at our own full-time state-of-the-art school facility; and journeypersons receive ongoing professional training to ensure that they employ the safest work practices, sharpen their skills, and keep up with advancing technologies. Our contractors keep up to date on the latest safety publications, bulletins and videos to assist in managing their workers' full compliance with OSHA and EPA requirements. According to OSHA, over 70% of all construction fatalities occur on non-union jobsites.

## PROGRAMS TAILORED TO MEET YOUR NEEDS

The Sheet Metal Industry of New York, a partnership of SMWIA-Local Union No. 28, Long Island SMACNA, and NYC SMACNA, has developed several innovative programs - Light Commercial, Airside Direct, and Equality - that can be tailored to fit the specific needs of all sizes of construction projects, and thereby allow our contractors to be competitive in these markets.

## DO IT RIGHT THE FIRST TIME

Our union contractors set the standard for reducing operating costs, energy conservation and fire damage prevention. Working with the building trades union Sheet Metal Industry means quality, self-managed projects with our talented designers, estimators, mechanical coordinators and project managers. Our contractors are fully bondable, established companies with the necessary permits and the expertise to coordinate with multiple trades. In short, they understand the value of doing a job right the first time. Should a problem occur, they will return to the job until the matter is completely resolved.

## WANT A BETTER CONSTRUCTION EXPERIENCE? THE BUILDING TRADES UNION SHEET METAL WORKFORCE IS READY FOR YOUR NEXT PROJECT

For high-rise commercial projects in Manhattan, light commercial assignments and residential jobs on Long Island and Staten Island, the Sheet Metal Industry of New York's building trades union sheet metal contractors can tailor a competitive program to work with you on jobs of any scale throughout the region. Our high standards of quality design, skilled craftsmanship and expert installation, from design to delivery, ensure the best result for your construction project.